



## Resellers **'Honeymoon Special'!**

**20% off** wholesale prices for your first month

As an incentive for you to try NWS, NWS warranties, and our fantastic Instant Warranty Delivery System (as seen in ARN magazine), NWS has recently announced a **'Honeymoon Special'** for new Resellers of **20% off** our already great wholesale prices.

And remember, with NWS, there is NO minimum volume or monthly volume to get the 'Honeymoon Special' pricing, or, our normal wholesale volume pricing.

In fact, with our new 'Mates Rates' Loyalty Rewards, you can get up to 12% off **all the time**, even when you purchase just one warranty.

## Why You Should Sell NWS Warranties.

- ✓ Make an **extra \$72ex<sup>\*\*\*</sup>** profit on every system you sell with an NWS warranty.
- ✓ Even better, instead of all the costs of free RTB work, reduce your RTB costs to zero by getting paid for warranty service - for three years.
- ✓ Differentiate your business & systems by giving your customers a much better service solution than you can deliver yourself. Or your competition.
- ✓ Sell systems to customers with offices anywhere because you have a Australia-wide local service solution, including installation & maintenance.
- ✓ Sell a premium on-site warranty service solution to your customers - without any techs or doing any service work if you want.
- ✓ Only NWS offer great wholesale pricing. **Even if you only buy one warranty.**
- ✓ Only NWS offer 'Mates Rates' Rewards of **up to 12% off** all warranties, all the time.
- ✓ Purchase on-line **whatever** warranty your customer wants. 24 x 7.
- ✓ And only NWS can give you INSTANT warranty delivery & INSTANT activation. 24 x 7. Without any stock or pre-purchase. With a single payment at end of month.

**In short, you make more money, and reduce your costs, by giving your customers a better service solution. How good's that???**

\*\*\* Three year on-site warranties with 80% margin (ie RRP \$162ex \$1.04ex p/week). At 20 systems per month, that is **\$1,620 extra profit** every month. And that is **NOT** counting how much extra you make from all the chargeable service work & sales you get because of the on-site warranty work (which is even more.). Ask us to send you our updated spreadsheet model to play with.

Call Don on 1300 72 42 42 or 07 3117 94 65 to get started today.

# More Reasons To Use NWS Warranties

- ✓ **Guaranteed** to get all service work for own systems (if close enough & you want).  
If we give a job on your systems to someone else, that you wanted without first asking you, **we will pay you for the job too.**
- ✓ **Guaranteed** to get paid within 7 days of getting (correct) paperwork (and any faulty parts) back to us.
- ✓ **Instant** replacement parts approval by phone while on site. No extra paperwork, wasted time & extra trips,
- ✓ Use your replacement parts if available, instead of us shipping.  
Even if we have part in stock\*. No wasted time & extra trips. \* Depending on cost.
- ✓ Flexible sliding scale of service fees for large, medium & small jobs.
- ✓ Have the flexibility of doing any warranty service, on a case-by-case basis.

## 'Mates Rates' Loyalty Rewards

Get **up to 12% more** off our normal great wholesale prices.

This is how it works. For each month you purchased any NWS warranties over previous six months, you get 2% off your wholesale pricing.

Up to a fantastic 12% discount off your already excellent volume wholesale prices. That is up to \$10.80ex off a three year on-site warranty. Pretty good, hey?

And, as you can see, it is not about the volume, it is about the frequency. So it really is about 'loyalty'. But of course, the more you purchase, the more you save. So high volume Resellers still do OK. :-)

## Why Your Customers Should Purchase An NWS Warranty.

- ✓ Three years, or more, 'peace of mind' - instead of just 12 months.
- ✓ High priority Same Day/Next Day service. **No delays.** Reduced down-time.
- ✓ **'Instant Parts' Replacement.** No delays. Reduced down-time & inconvenience
- ✓ Select from convenient 'We Come To You' or 'Return To Nearest Service Agent' Australia-wide service options.
- ✓ Plus LOCAL service Australia-wide.
- ✓ All parts, labour & freight fully covered. No costs for three years.
- ✓ You can delivery any warranty they want. INSTANTLY. Using our IDS System.

## NWS Reseller Information & Forms

- ☞ [www.nationalwarranties.com.au/ids/test-drive.php](http://www.nationalwarranties.com.au/ids/test-drive.php)
- ☞ [www.nationalwarranties.com.au/rs-map/rs-app.php](http://www.nationalwarranties.com.au/rs-map/rs-app.php)
- ☞ [www.nationalwarranties.com.au/\\_resellers/request-price-list.php](http://www.nationalwarranties.com.au/_resellers/request-price-list.php)
- ☞ [www.nationalwarranties.com.au/\\_resellers/request-service-fees.php](http://www.nationalwarranties.com.au/_resellers/request-service-fees.php)