



'Mates Rates' Loyalty Rewards

Get **up to 15% more** off our normal great wholesale prices.

This is how it works. For each month you purchased any NWS warranties over previous 12 months, you get 1.25% off your wholesale pricing.

Up to a fantastic 15% discount off your already excellent volume wholesale prices. That is up to \$13.50ex off a three year on-site warranty. Pretty bloody good, hey?

And, as you can see, it is not about the volume, it is about the frequency. So it really is about 'loyalty'. But of course, the more you purchase, the more you save. So high volume Resellers still do OK. :-)

And our fantastic IDS System will do all the calculations & work for us all. And on the IDS warranty sales screen, you will see how many months you have purchased over past twelve months, and what your current Reseller 'Mates Rates' Rebate percent is.

And remember, with NWS, there is NO minimum volume or monthly volume. So with our new 'Mates Rates' Loyalty Rewards, you can get up to 15% off **all the time**, even when you purchase just one warranty.

Why You Should Sell NWS Warranties.

- ✓ Make an **extra \$72ex** profit on every system you sell with an NWS warranty.
- ✓ Even better, instead of all the costs of free RTB work, reduce your RTB costs to zero by getting paid for warranty service – for three years.
- ✓ Differentiate your business & systems by giving your customers a much better service solution than you can deliver yourself. Or your competition.
- ✓ Sell systems to customers with offices anywhere because you have a Australia-wide local service solution, including installation & maintenance.
- ✓ Sell a premium on-site warranty service solution to your customers – without any techs or doing any service work if you want.
- ✓ Only NWS offer great wholesale pricing. Even if you only buy one warranty.
- ✓ Only NWS offer 'Mates Rates' Rewards of up to 15% off all warranties, all the time.
- ✓ Purchase on-line **whatever** warranty your customer wants. 24 x 7.
- ✓ And only NWS can give you INSTANT warranty delivery & INSTANT activation. 24 x 7. Without any stock or pre-purchase. With a single payment at end of month.

In short, you make more money, and reduce your costs, by giving your customers a better service solution. How good's that???

Call Don on 1300 72 42 42 or 07 3117 94 65 to get started today.

More Reasons To Use NWS Warranties

- ✓ Guaranteed to get all service work for own systems (if close enough & you want). If we give a job on your systems to someone else, without first asking you, **we will pay you for the job as well.**
- ✓ Guaranteed to get paid within 7 days of getting (correct) paperwork back to us (and any faulty parts).
- ✓ **Instant** replacement parts approval by phone while on site. No extra paperwork, wasted time & extra trips,
- ✓ Use your replacement parts if available, instead of us shipping. Even if we have part in stock*. No wasted time & extra trips. * If part under \$200.
- ✓ Flexible sliding scale of service fees for large, medium & small jobs.
- ✓ Have the flexibility of doing any warranty service, or not, on a case-by-case basis.

Why Your Customers Should Purchase An NWS Warranty.

- ✓ Three years, or more, 'peace of mind' – instead of just 12 months.
- ✓ High priority Same Day/Next Day service. No delays. Reduced down-time.
- ✓ 'Instant Parts' Replacement. No delays. Reduced down-time & inconvenience
- ✓ Select from convenient on-site 'We Come To You' or 'Return To Our Nearest Service Agent' Australia-wide local service options.
- ✓ Plus LOCAL service Australia-wide.
- ✓ All parts, labour & freight fully covered. No costs for three years.
- ✓ You can delivery any warranty they want. INSTANTLY. Using our IDS System.

NWS Reseller Retail 'Point of Sale' Material

- ☞ JUST OUT! Great new colour tri-fold customer brochure (complete with brochure stand).
- ☞ Attractive colour three-sided retail stand for display PCs.
- ☞ NEW! Great NWS retail video for display PCs.
- ☞ NEW! NWS Customer Testimonials Handout.
- ☞ Links to Retail Warranty 'Information' Page/s for Web site, emails & desktop.

NWS Reseller Information & Forms

- ☞ Instant Warranty Delivery System 'Test Drive'
www.nationalwarranties.com.au/ids/test-drive.php
- ☞ Automated Reseller Agreement
www.nationalwarranties.com.au/_resellers/rs-app.php
- ☞ Latest Wholesale Price List
www.nationalwarranties.com.au/_resellers/request-price-list.php
- ☞ Latest Service Fee Schedule
www.nationalwarranties.com.au/_resellers/request-service-fees.php