

NWS RESELLER TESTIMONIALS

“Glad to oblige. It is rare in today's business world to deal with genuinely customer focussed service such as is found with National Warranty Services. Not just the end user but also the resellers and dealers are treated with the same very high level of courtesy and appropriate business relationship. The extent that NWS looks after its resellers is simply astounding with free software maintenance tools, performance rebates, excellent pricing, and timely communications. We wish them all the best in their endeavours.” Clive.

"We are very happy with our relationship with NWS, the staff are always very friendly and attentive to our needs as resellers, and are easily the most flexible warranty company we have dealt with. We can rest assured that our customers will receive the best quality service possible and hope to continue doing business with NWS well into the future." David.

“Yep, I am happy to recommend you. Having previously been a client of the other mob for quite a few years until I got fed up with the lies and general hard to get along with attitude, I have been very impressed with the dealings that we have with you so far, in particular the prompt payment and in fact payment for a job which was ‘customer error’. Please don't hesitate to use my comments wherever.” Tony.

“As an Authorised Reseller and Service Agent we have been nothing but PLEASED with National Warranty Services. Their prompt attention to OUR clients really makes us look good. No matter how much a client pays for a computer system and warranty the client will quite often only remember the after sales service they receive if there is a problem. There are other warranty companies and loads of service agents for our clients to use.. so for us the "bottom line" always has been and always will be SERVICE, SERVICE, SERVICE.” Anita.

“Very helpful, always available, great product with good service, this will keep me purchasing NWS warranties.” Nat.

“... Although we haven't had a warranty claim with your company yet Don, I'm sure that it will be handled with the same professional, efficient and personal flair with which we have become accustomed to, when dealing with you. I read every one of your emails from top to bottom, and I really enjoy the personal touch, together with the little hints and tricks that you share, to try and make our IT lives that little bit easier and more interesting.

If any of this email is suitable for your testimonial, please feel free to use it.” Mark.

“Dealing with NWS is a pleasure. I love the sense of humour that weaves its way through all areas of our dealings with Don and the team.

It is a refreshing change to be respected as a customer and have them strive to serve you with a quality far above the rest.” Allie.

“If you're going to buy a computer then always get a NWS onsite warranty! Don't even question it. Because repairing machines has taught me that if a computer has a 1yr manufacturer warranty and you buy a 3yr onsite warranty from NWS you wont be paying endless \$\$ that companies charge for parts when the computer is out of manufacturer warranty. Another thing is that the computer part will always be replaced on the spot (if in current stock) so you're not waiting weeks or months for computer suppliers to replace your motherboard or HDD. You can be assured that Don Card and the team will always look after you!!!” Grant.

